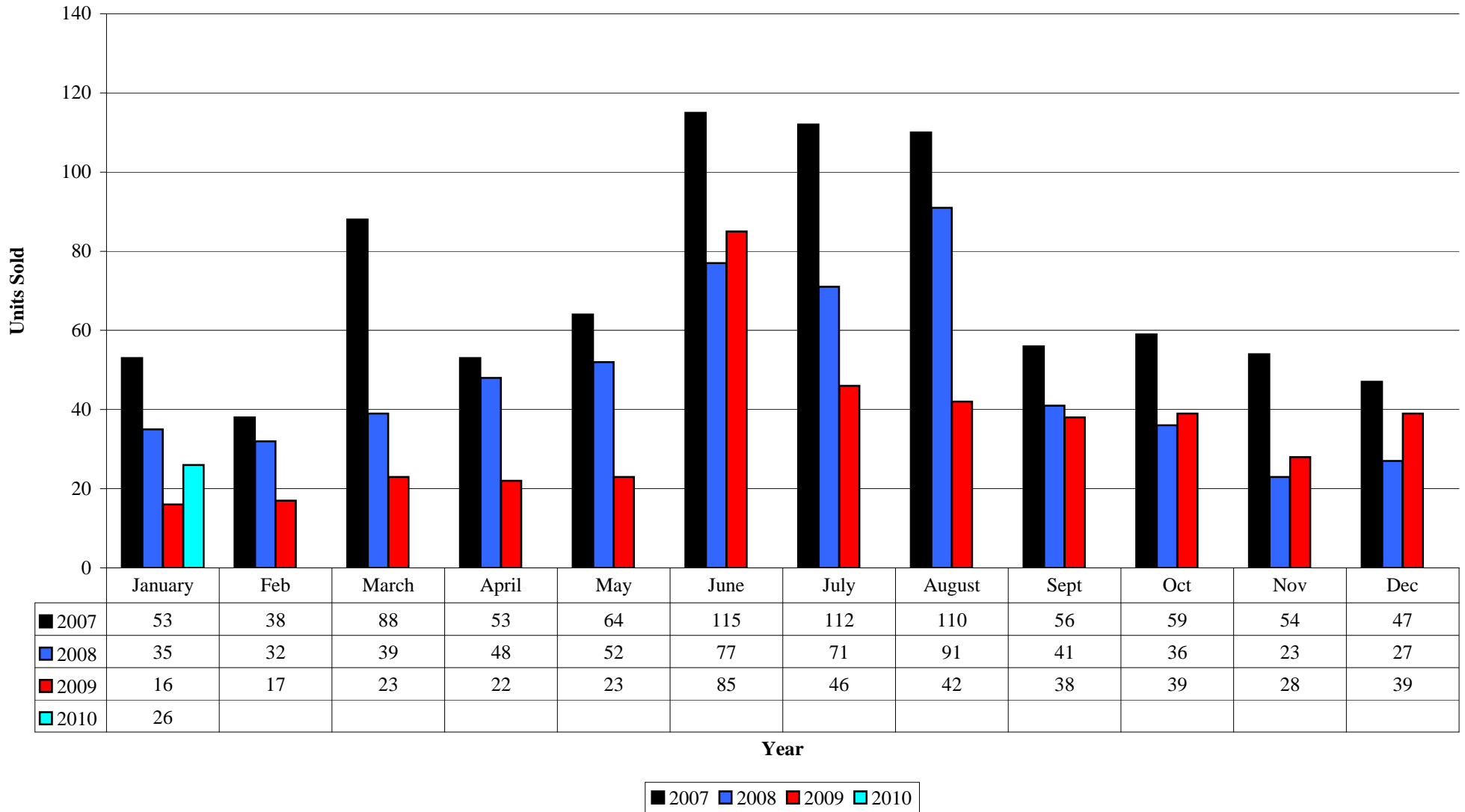


## North Shore Million Dollar Home Sales



The chart and the numbers describe the sales and prices of homes valued by the market in excess of \$1 million by month for the last five years. Produced by NSBAR from information in MRED

Sales IN NSBAR territory over One Million from 01/2004 through today

2004	2005	2006	2007	2008
671	935	878	849	572



Median Price of those sold

1,412,321	1,386,937	1,401,528	1,475,000	1,407,750
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By month	2005				2006				2007			
	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume
January	38		1,488,250	62,974,012	55	44.7%	1,380,563	94,925,200	53	-3.6%	1,450,000	92,010,608
Feb	38		1,372,810	54,833,116	42	10.5%	1,426,000	71,370,496	38	-9.5%	1,740,124	71,863,696
March	61		1,250,000	85,206,048	62	1.6%	1,480,000	119,177,000	88	41.9%	1,465,000	153,966,432
April	61		1,400,000	91,147,152	76	24.6%	1,452,500	136,336,112	53	-30.3%	1,522,000	95,211,504
May	62		1,451,250	104,719,000	80	29.0%	1,400,000	131,782,528	64	-20.0%	1,550,000	118,407,000
June	141		1,399,000	221,784,624	140	-0.7%	1,386,000	225,463,568	115	-17.9%	1,420,000	190,558,025
July	112		1,425,000	189,560,016	78	-30.4%	1,301,500	129,389,024	112	43.6%	1,360,000	207,659,710
August	126		1,400,000	209,677,344	72	-42.9%	1,423,250	197,646,896	110	52.8%	1,467,500	185,013,449
Sept	95		1,365,000	162,314,352	82	-13.7%	1,337,500	139,288,867	56	-31.7%	1,337,500	94,931,448
Oct	71		1,310,000	118,789,248	42	-40.8%	1,450,000	71,372,336	59	40.5%	1,525,000	111,282,000
Nov	59		1,395,000	100,133,328	66	11.9%	1,379,500	107,524,840	54	-18.2%	1,560,000	92,370,297
Dec	71		1,350,000	119,999,592	83	16.9%	1,400,000	167,101,792	47	-43.4%	1,389,000	73,374,089
	935		1,386,937	1,521,137,832	878	-6.1%	1,401,528	1,591,378,659	849	-3.3%	1,475,000	1,486,648,258

By month	2008				2009				2010			
	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume
January	35	-34.0%	1,450,000	59,093,050	16	-54.3%	1,382,500	30,145,500	26	62.5%	1,255,750	38,812,500
Feb	32	-15.8%	1,562,500	55,088,000	17	-46.9%	1,240,000	28,235,004				
March	39	-55.7%	1,490,000	66,457,624	23	-41.0%	1,600,000	45,945,000				
April	48	-9.4%	1,366,500	80,291,600	22	-54.2%	1,400,000	38,353,250				
May	52	-18.8%	1,380,500	79,965,999	23	-55.8%	1,500,000	36,418,999				
June	77	-33.0%	1,404,000	126,682,499	53	-31.2%	1,390,000	85,999,000				
July	71	-36.6%	1,422,000	128,843,912	46	-35.2%	1,355,000	72,175,008				
August	91	-17.3%	1,335,000	139,053,894	42	-53.8%	1,468,750	67,924,962				
Sept	41	-26.8%	1,200,000	62,119,800	38	-7.3%	1,447,500	61,510,499				
Oct	36	-39.0%	1,412,500	56,691,125	39	8.3%	1,250,000	59,644,638				
Nov	23	-57.4%	1,275,000	38,844,533	28	21.7%	1,162,500	39,465,905				
Dec	27	-42.6%	1,595,000	53,459,002	39	44.4%	1,263,000	61,733,668				
	572	-32.6%	1,407,750	946,591,038	386	-32.5%	1,371,604	627,551,433	26	-93.3%		38,812,500

The chart and the numbers describe the sales and prices of homes valued by the market in excess of \$1 million by month for the last four years.



Sales IN NSBAR territory over One Million from 01/2004 through today

2004	2005	2006	2007	2008
77	108	87	71	61



Median Price of those sold

1,426,833	1,367,818	1,352,886	1,475,000	1,418,365
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By month	2005			2006			2007				
	#Units	Median	total volume	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume
January	4	1,422,500	6,870,625	6	50.0%	1,225,000	12,785,000	4	-33.3%	1,420,000	7,590,000
Feb	6	1,420,000	9,162,000	8	33.3%	1,250,000	12,775,000	4	-50.0%	1,185,000	4,720,000
March	6	1,367,500	10,835,000	4	-33.3%	1,230,000	5,070,000	6	50.0%	1,112,500	6,695,000
April	8	1,417,500	12,700,000	4	-50.0%	1,107,500	4,465,000	3	-25.0%	1,040,000	4,992,000
May	9	1,400,000	13,388,500	10	11.1%	1,542,500	18,455,000	10	0.0%	1,452,500	13,754,900
June	22	1,487,000	37,908,500	15	-31.8%	1,237,000	21,877,000	5	-66.7%	1,500,000	7,765,000
July	15	1,305,000	21,688,500	8	-46.7%	1,475,000	12,223,750	12	50.0%	1,197,660	16,569,445
August	11	1,225,000	16,371,250	8	-27.3%	1,288,500	10,622,000	8	0.0%	1,400,000	13,570,000
Sept	8	1,146,500	10,354,060	4	-50.0%	1,472,500	10,069,000	7	75.0%	1,175,000	10,268,000
Oct	9	1,310,000	16,180,000	2	-77.8%	1,606,250	3,212,500	3	50.0%	1,217,000	4,103,387
Nov	4	1,545,000	6,199,000	10	150.0%	1,447,500	14,526,850	5	-50.0%	1,200,000	6,295,000
Dec	6	1,162,500	10,150,000	8	33.3%	1,172,500	12,814,932	4	-50.0%	1,217,750	5,110,500
	108	1,367,818	171,807,435	87	-19.4%	1,352,886	138,896,032	71	-18.4%	1475000	101,433,232

By month	2008			2009			2010					
	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume	#Units	% chng Units	Median	total volume
January	8	100.0%	1,665,000	13,160,000	0	-100.0%	0	0	4	100.0%	1,837,500	11,275,000
Feb	2	-50.0%	1,268,500	2,537,000	2	0.0%	1,527,500	3,055,000				
March	2	-66.7%	1,296,275	2,592,549	3	50.0%	1,245,000	5,730,000				
April	6	100.0%	1,102,500	7,095,000	5	-16.7%	1,300,000	8,640,373				
May	9	-10.0%	1,235,000	16,177,500	3	-66.7%	1,083,000	3,688,000				
June	4	-20.0%	1,325,000	9,925,000	4	0.0%	1,495,000	5,720,000				
July	7	-41.7%	1,300,000	10,212,500	5	-28.6%	1,037,500	5,402,500				
August	8	0.0%	1,195,000	15,882,000	3	-62.5%	1,400,000	5,440,000				
Sept	6	-14.3%	1,356,250	8,743,550	2	-66.7%	2,413,500	4,827,000				
Oct	6	100.0%	1,200,000	10,290,000	1	-83.3%	1,250,000	1,275,000				
Nov	2	-60.0%	2,687,500	5,375,000	0	-100.0%	0	0				
Dec	1	-75.0%	1,389,350	1,389,350	3	200.0%	1,270,000	3,698,000				
	61	-14.1%	1,418,365	103,379,449	31	-49.2%	1,168,458	47,475,873				

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